

Publisher/Product Line/Product Category	MSRP/List price	DIR price (includes shipping)	Discount % off MSRP	DIR Admin. Fee	Customer Discount % off MSRP (includes DIR admin fee)	Description of MSRP
SureMileage Services						
Provisioned Users - 5	75.00	\$ 60.00	20%	1.25%	18.75%	
Provisioned Users - 10	125.00	\$ 100.00	20%	1.25%	18.75%	
Provisioned Users - 20	180.00	\$ 144.00	20%	1.25%	18.75%	
Provisioned Users - 30	235.00	\$ 188.00	20%	1.25%	18.75%	
Provisioned Users - 40	285.00	\$ 228.00	20%	1.25%	18.75%	
Provisioned Users - 50	335.00	\$ 268.00	20%	1.25%	18.75%	
Provisioned Users - 60	385.00	\$ 308.00	20%	1.25%	18.75%	
Provisioned Users - 70	430.00	\$ 344.00	20%	1.25%	18.75%	
Provisioned Users - 80	470.00	\$ 376.00	20%	1.25%	18.75%	
Provisioned Users - 90	510.00	\$ 408.00	20%	1.25%	18.75%	
Provisioned Users - 100	540.00	\$ 432.00	20%	1.25%	18.75%	
Provisioned Users - 125	620.00	\$ 483.60	22%	1.25%	20.75%	
Provisioned Users - 150	700.00	\$ 546.00	22%	1.25%	20.75%	
Provisioned Users - 175	785.00	\$ 612.30	22%	1.25%	20.75%	
Provisioned Users - 200	875.00	\$ 682.50	22%	1.25%	20.75%	
Provisioned Users - 250	1,050.00	\$ 787.50	25%	1.25%	23.75%	
Provisioned Users - 300	1,200.00	\$ 900.00	25%	1.25%	23.75%	
In excess of 300 Users						
Base Fee	1,200.00	\$ 900.00	25%	1.25%	23.75%	
Plus User Fee over 300 Users						
Per User 301 - 500	4.00	\$ 2.80	30%	1.25%	28.75%	
Per User 501 - 1000	4.00	\$ 2.40	40%	1.25%	38.75%	
Per User 1000 and greater	4.00	\$ 2.00	50%	1.25%	48.75%	

MSRP is the listed price we use for creating proposals. The MSRP is listed on our web site under Prices